

# BUSINESS CHOICE OFFERS

## Flexible Solutions for Your Business.

# WORKSHEET

Effective 01/03/2018

This printable worksheet can be used to help your customer decide on the Business Choice Offer that is right for them. Use this sheet as documentation for the Adrian Steel Ship Through Offer. Use the Business Choice Portal for all other claims.

### DEALER INFORMATION – ALL FIELDS REQUIRED

BAC \_\_\_\_\_ Dealer Code \_\_\_\_\_ Dealership Name \_\_\_\_\_  
Salesperson Name \_\_\_\_\_ Phone ( ) - \_\_\_\_\_ Extension \_\_\_\_\_

### CUSTOMER INFORMATION – ALL FIELDS REQUIRED

Business Name \_\_\_\_\_ Delivery Date / /  
Mailing Address \_\_\_\_\_ Delivery Type (Select One)  
010 Individual (only available on Core Commercial products) 029 Retail Small Business Lease  
014 Fleet Leasing Company 035 Business/Org Fleet Purchase  
018 Retail Business/Organization 036 Non Federal Govt. Fleet  
City/State/Zip \_\_\_\_\_ Vehicle Identification Number (VIN) (Full 17 Digits) \_\_\_\_\_  
Business Owner Name \_\_\_\_\_  
Business Phone ( ) - \_\_\_\_\_ Extension \_\_\_\_\_  
Business Email \_\_\_\_\_

### Type of Business – REQUIRED (Choose only one)

Agriculture Production – Crops	Municipality
Agriculture Production – Livestock and Animal Specialties	Plumbing/Heating
Agricultural Services	Real Estate
Construction – General Contractor/Builder	Retail
Construction	Service
Construction – Special Trade Contractors	Towing/Recovery
Delivery	Transportation/Communications/ Public Utility
Electrical Contractor	Wholesale/Distributor
Fishing, Hunting and Trapping	
Forestry	
Home Improvement	
HVAC	
Landscaping Services	
Manufacturing	

### Customer Eligibility – Business Documentation REQUIRED for Mid and Fullsize Pickup Trucks without ZW9, and Passenger Vans. (Choose one)

Documents must be dated within the last 12 months and/or reflect active policies.  
Copy of document must be kept in deal jacket for audit purposes.

Business Tax Forms	Pocket list of Railroad Officials Guide
Agriculture ID	Schedule C (Form 1040) or Schedule F (Form 1040-farmers only)
Articles of Incorporation	Sales Tax License
Commercial General Liability Insurance Policy/Public Liability Insurance Policy and/or Workmen's Compensation Insurance Policy	State Business License or State/ Federal Business Tax ID Certificate
Crop or Livestock Insurance	State or Federal Authorized Business Website
GM Fleet Account Number (FAN)	Timber Registration Number
Farmer's General Liability Insurance	Tax Form 1120-S
Federal Land use restriction and/ or Federal Land Grant Subsidiary Documentation	Tax Form 1065
Municipalities (In Lieu of Bid Assistance, vehicle must be in the name of the municipality)	
Municipal Business License	

## ADRIAN STEEL SHIP THRU PACKAGE

Commercial Link 3-Month Trial (Customer must Sign Up at [www.gmcommerciallink.com](http://www.gmcommerciallink.com))

Adrian Steel Ship Thru Package

Please refer to the latest administrative message for complete details (18-36B).

## CHEVROLET OR GMC ACCESSORIES CASH ALLOWANCE

Commercial Link 3-Month Trial (Customer must Sign Up at [www.gmcommerciallink.com](http://www.gmcommerciallink.com))

Please refer to the latest administrative message for complete details (18-36B).

### Choose Only One

	Base
City Express	\$400
Express/Savana Cargo Van	\$500 – \$1,200
Express/Savana Passenger Van	\$400
Colorado/Canyon	\$400
Silverado/Sierra 1500	\$400
Silverado/Sierra 2500HD/3500HD	\$1,000

Visit the enhanced GM Accessories Part Lookup Tool in the Business Choice Portal. The tool will display eligible accessories by VIN, and allow you to print a "Customer Estimate" that includes all the parts selected for this vehicle(s):

Customer Name (Please Print)

Date

Dealership Representative (Please Print)

Date

Customer Signature

Date

Dealership Representative Signature

Date

## UPFIT CASH

**NEW!** Commercial Link 3-Month Trial (Customer must Sign Up at [www.gmcommercialLink.com](http://www.gmcommercialLink.com))

### Choose One Vehicle

A copy of the upfitter invoice and non-GM parts disclosure must be maintained in the deal jacket for audit purposes. Please refer to the latest administrative message for complete details (18-36B).

	Base	With VYU
City Express	\$350	NA
Express/Savana Cargo Van	\$500 – \$1,200	NA
Express/Savana Cutaway Van	\$500 – \$1,200	NA
Express/Savana Passenger Van	\$200	NA
Colorado/Canyon	\$200	NA
Colorado/Canyon w/Box Delete (ZW9) or Box Removal	\$200	NA
Silverado/Sierra 1500	\$200	\$200
Silverado 1500 w/Snow Plow / Sierra 1500 w/Snow Plow	\$200	\$400
Silverado/Sierra 1500 w/Box Delete (ZW9) or Box Removal	\$750	\$750
Silverado/Sierra 2500HD/3500HD	\$500	\$500
Silverado/Sierra 2500HD/3500HD w/Snow Plow	\$500	\$1,000
Silverado/Sierra 2500HD/3500HD w/Box Delete (ZW9) or Box Removal	\$750	\$1,000
Silverado/Sierra 3500HD Chassis Cab	\$750	\$1,000
Low Cab Forward (all models)	\$1,000	NA

### Select all that apply. Note: Available Upfits will vary by vehicle.

#### Van Upfits

- 4X4 Conversions
- Assist Steps
- Cargo Management System
- Crew Seats (Cargo)
- Grille Guards
- Installed HVAC or Carpet Cleaning Equipment
- Ladder Racks
- Non-Factory Installed Racks, Bins and Interior Shelving Packages
- Partitions/Bulkheads
- Permanently Installed Vocation-Specific Equipment
- Professional Body Installations Including Wrecker Bodies, Utility, High Cube, Catering, Stake, Contractor, Service
- Professionally Created and Permanently Installed Company Logos and Graphic Wraps
- Refrigeration Units
- Safety Lighting
- Trailer/Hitch Products
- Transfer of an existing commercial body from an old chassis to an eligible new chassis (Cutaway)
- Window Security Screens

#### Pickup Upfits

- Assist Steps
- Bed Products
- Beverage Body, Box/PDV Body, Crane Body, Dump Body, Flat-Bed/Stake Body, Service/Utility Body, Spreader, Tow Body
- Cargo Management System
- Grille Guards
- Ladder Racks
- Lift Gates
- Permanently Installed Vocation-Specific Equipment
- Professionally Created and Permanently Installed Company Logos and Graphic Wraps
- Safety Lighting
- Safety Partition
- Snow Plow or Transfer of Mounting Bracket – Requires VYU
- Spray Tanks
- Spreaders
- Trailer/Hitch Products
- Transfer of an existing commercial body from an old chassis to an eligible new chassis
- Truck-Mounted Spray Tanks
- Winches

Upfitter

PO/RO/ Invoice Number

Total Invoice Amount

_____ Customer Name (Please Print)	_____ Date	_____ Dealership Representative (Please Print)	_____ Date
_____ Customer Signature	_____ Date	_____ Dealership Representative Signature	_____ Date